



Amazon EXAMPLE

The largest internet company in the world

Reading Test

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Student

Time: *Approximately 1 hour*

Two types of lesson

Lesson#1: [Easy] ***** [B2/C1]

1. Predict the content of the text & write down the key terms & ideas.
2. Read the text. Check words & meanings with a dictionary.
3. Answer the questions.
4. Check your answers (pass mark is 70%).

Lesson #2: [Hard] ***** [C1]

1. Read text – no dictionary.
2. Answer the questions.
3. Check your answers (pass mark is 70%).

Teacher

Two types of lesson

Lesson#1: [easy] ***** [B2/C1]

1. Distribute **text 1 (without reference words underlined)** a week before the test. Students read, check vocabulary & meanings.
2. Test day. Distribute **text 2 (with reference words underlined)** & the **questions** (no dictionary or notes).
3. Set 1 hour to read the text & answer the questions.
4. Take in & correct or go through answers in class (pass mark is 70%).
5. Extra activity. Students write the *summary (add 30 minutes to the test).

Lesson #2: [hard] ***** [C1]

1. Test day. Distribute **text 2 (with reference words underlined)** & the **questions**.
2. Set 1 hour to read the text & answer the questions.
3. Take in & correct or go through answers in class (pass mark is 70%).
4. Extra activity. Students write the *summary (add 30 minutes to the test).

*Summary writing: <https://www.academic-englishuk.com/summary>

Amazon – The largest internet company in the world

By J. Bhattacharjee (2020)

Since the conception of Amazon in 1994, [redacted] worldwide and has become one of the most profitable companies around the globe. The company [redacted] computing, e-commerce, artificial intelligence and digital streaming. According to Abboud (2019), in [redacted] brand in the world, ahead of giants such as Apple, Google, Microsoft, Visa, Facebook, Alibaba, [redacted] has concentrated on invention, dedication towards operational excellence, customer focus and [redacted] success (Aboutamazon, 2020).

One key factor behind this success is Amazon's e-commerce innovations, used to target new consumers [redacted], two-day delivery, Prime, Alexa and Amazon Echo are some of the main examples of how [redacted] products and services and simplify the lives of its millions of consumers. Martinich (2014) states [redacted] excellence has pushed Amazon to disrupt industries by investing in companies from different [redacted] retain [redacted] long-term thinking. This in turn has proliferated the revenue of the company exponentially. Amazon [redacted] net revenue skyrocket from [redacted] USD in 2019 (Statista, 2019).

Operationally, Amazon's fulfilment centres are an important part of their success. These warehouses [redacted] storing a wide range of products. However, these centres are not normal warehouses; they [redacted] to track and deliver millions of items each day (Aboutamazon, 2020). According to Aboutamazon [redacted] centres [redacted] of these centres are located in Europe and North America. Apart from these centres, Amazon [redacted] centres [redacted]. The size of these centres are close to 600,000 square feet and aid the smooth flow of its supply chain.

In recent years, the [redacted] changed the way goods are produced (Marr, 2018). The amalgamation of the internet of systems, internet of things and cyber-physical systems has allowed warehousing [redacted] overall [redacted] effective at implementing the digitisation of manufacturing. Along with other e-commerce giants, [redacted] and [redacted] and size of the product (Deloitte, 2020). Centralised computer systems are used to monitor [redacted] and [redacted] digitisation of storing and handling stock has been a key factor in Amazon rebooting the operation of its warehouses and therefore finding [redacted] to Rivet, (2017), Amazon has always focused on simplifying and inventing procedures in order [redacted]. Steps [redacted] during the acquisition of Kiva Systems in 2012 to incorporate robotics into their warehouse operations [redacted] hub by

2021 [redacted] forefront of operational efficiency in the retail sector. Through these innovations, Amazon has been [redacted] of billions of consumers.

However, there is a more sinister side to Amazon's unprecedented success. Along with the growth of Amazon's warehouses and productivity, [redacted] these [redacted] (2020) states that in excess of 600 employees have been injured in different UK based warehouses in [redacted] have been [redacted] warehouses and despite these concerns, the safety issue has not improved. Long working hours and high workload have been underlined [redacted] behind these injuries and [redacted] at these warehouses have been questioned as employees are facing dangerous and [redacted] As global e-commerce sales are likely to exceed the 3 billion USD mark by 2024, the companies [redacted] huge profits (Statista, 2019). With its innovation and current success rate, Amazon is more likely to [redacted], the above statistics highlight the serious need for Amazon to improve the working conditions [redacted] the safety management and working conditions of its employees so that it can contribute more [redacted] should be a key concern. Otherwise, Amazon may find that workers begin to look elsewhere for [redacted].

Reference List

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Deloitte.com, 2020. Industry 4.0 and distribution centers - [redacted] innovation, Ontario: Deloitte University Press.

Marr, B., 2018. What is Industry 4.0? Here's A Super Easy Explanation For Anyone. [Online] Available at: [redacted] Accessed 31 March 2020].

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Rivet, D. J., 2017. Amazon's Superior Innovation: A Study of Amazon's corporate structure, CEO, and reasons behind why it has [redacted], Durham: University of New Hampshire.

[redacted] 2019. Amazon's future vision of AI, warehouse bots and Alexa. [Online] Available at: [redacted] 1 April 2020].

Sainato, M., 2020. 'I'm not a robot': Amazon workers condemn unsafe, grueling conditions at warehouse. [Online] Available at: <https://www.theguardian.com/technology/2020/feb/05/amazon-workers-protest-unsafe-grueling-conditions-warehouse> [Accessed 31 March 2020].

[redacted] -2019. [Online] Available at: <https://www.statista.com/statistics/266282/annual-net-revenue-of-amazoncom/> [Accessed 1 April 2020].

Comprehension Questions

1. Headings – choose a subheading for each paragraph – one title is not needed

1	D (Example)	A	E-commerce success factors
2		B	_____.
3		C	Management at Amazon
4		D	An overview of Amazon's success.
5		E	_____.
		F	Operational innovation

___ / 4

2. What is controversial about Amazon?

___ / 1

3. True / False / Not Given – one question per paragraph

			T / F / NG
Paragraph 1			
i.	Amazon has _____ Walmart.		
Paragraph 2			
ii.	Amazon has doubled its annual review since 2009.		
Paragraph 3			
iii.	Amazon's fulfilment centres _____.		
Paragraph 4			
iv.	Digitisation of handling stock has been a factor in Amazon's success.		
Paragraph 5			
v.	The author _____ staff at Amazon are good.		

___ / 5

4. Open answer questions

Paragraph 1

What year did Amazon start trading?

i)	
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___ / 1

Paragraph 1

What four [redacted] on become one of the world's most profitable companies?

i)	
ii)	
iii)	
iv)	

___ / 4

Paragraph 2

How did Martinich claim Amazon have [redacted] ?

i)	
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___ / 1

Paragraph 3

Where are the majority of Amazon's fulfilment centres?

i)	
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___ / 1

Paragraph 4

What are Amazon [redacted] ?

i)	
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___ / 1

Paragraph 5

How many employees have [redacted] warehouses in the last 3 years?

i)	
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___ / 1

5. Reference words – explain what these reference words connect to: (underlined in the text)

Paragraph	Word	Connection
1	<u>its</u>	<i>Amazon (Example)</i>
3	these	
3	[redacted]	
4	its	
5	[redacted]	
5	[redacted]	

___ / 5

6. Author's stance?

Does the author think Amazon's employee [redacted] ?	
Yes	No [choose one]
Why?	

___ / 2

6. Vocabulary – search for the word in the paragraph that means:

Paragraph	Definition	Word
1	The forming or devising of a plan or idea.	<i>Conception (Example)</i>
1	[redacted].	
2	Increased rapidly in number; multiplied.	
2	[redacted].	
3	The meeting of a requirement, condition, or need.	
3	Changes made, whether small or large.	
4	The action, [redacted] or uniting.	
4	Not taking (something) into account; regardless of.	
4	The ratio [redacted] to the total energy expended.	
5	A new method, idea, product, etc.	
5	The person [redacted] likely to win.	

___ / 10

Overall Total: ___ / 36

Comprehension Questions **ANSWERS**

1. Headings – choose a subheading for each paragraph – one title is not needed

1	<i>D (Example)</i>	A	E-commerce success factors
2	<i>A</i>	B	Digitisation of systems
3	<i>F</i>	C	Management at Amazon
4	<i>B</i>	D	An overview of Amazon's success.
5	<i>E</i>	E	A darker side to Amazon
		F	Operational innovations

___ / 4

2. What is the controversy?

Despite its huge commercial success, Amazon's treatment of its workers is poor.

___ / 1

3. True / False / Not Given – one question per paragraph

		T / F / NG
Paragraph 1		
i.	Amazon has become more valuable than Walmart. [Most valuable brand in the world]	T
Paragraph 2		

ALL ANSWERS ARE INCLUDED IN PAID VERSION...